

Advisory & Consulting Services for a **Go-to-Growth Approach**

Global business intelligence
and payments expertise spanning
100+ countries





We provide multi-disciplined payment consultants for issuers, acquirers and fintech partners to analyse and identify opportunities for improvement, guide new processes, or deliver and implement new solution recommendations. All to accelerate a business path to growth.

Our PRIME SMEs are also perfectly positioned to provide client support for the most complex of migrations to PRIMESM as a Service, or greenfield projects—analysing and powering operational readiness, requirement development, solution design and enhanced user experience, conversion, onboarding and business as usual (BAU)—for client business optimisation.

PRIMESM PAYMENT CONSULTANTS

How it works

Our seasoned experts provide consulting support to your business by working alongside your team remotely, or as a consultant resource directly embedded in your organisation.

Depending on your needs, our consulting model may match you with a single independent expert or a broader team for specialised analysis and problem solving across multiple focus areas.



Why you need it

Experience Matters

Innovation is in our DNA and our payments consultants can propel your business forward while drawing on more than 50+ years of processing experience —covering more than 760 million accounts on file, and around 26 billion transactions annually—and multi-disciplinary knowledge to offer deep consumer and operational insights for better technical and business decisioning, and a fast track approach to onboarding.

Works well with **PRIMESM Academy**

Our tailored PRIME payment consultancy services can be augmented with standardised PRIME Academy knowledge transfer foundation modules or bitesize learning masterclasses for immediate user empowerment.

PRIMESM Managed Testing Services

Audited to payment card industry data security standards, our independent PRIME Managed Testing Services also support our value-added consulting services by providing specialists (ISTQB certified) to seamlessly manage all client testing needs to reduce critical impact on client resources, leverage proprietary automated testing tools and effectively prevent against testing delay.

Cloud SMEs

Our cloud-native PRIME as a Service business models with AWS provide fast-to-market payment services to our clients. Together with our cloud migration advisory and consulting offering, we can bridge any learning gaps in your own organisation to help realise your transformational journey to cloud processing for greater operational efficiency improvements and a fast track to launch.

Digital Enablement Development

With digital visionaries and a simulated API testing environment, we support clients to develop and execute innovative digital strategies using tokenization, wallets and third party integrations— among other areas—to better improve customer experience, competitive differentiation and speed-to-market.

Strengthen your Position on Fraud

We help clients to better prevent fraud and manage risk using sophisticated machine-learning services while optimising the customer experience.

Increase Profitability

We provide business consulting to design and execute strategies to increase cardholder acquisition and retention strategies; design new products based on customer segmentation; and optimise the cardholder lifecycle insights.

There's a lot more to tell you about our PRIME payment consultant services. Contact us at PRIMEConsultant@tsys.com to learn more.

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A *Global Payments* Company

About TSYS

TSYS is a leading global provider of seamless, secure and innovative solutions to payment card issuers—financial institutions and retail companies—in approximately 80 countries worldwide. With nearly 200 clients, and more than 638 million traditional accounts on file, TSYS succeeds by putting people and their needs at the heart of every decision to help them unlock payment possibilities. It's an approach TSYS calls People-Centered Payments®. TSYS is a Global Payments company (NYSE: GPN), tsys.com.

For more, visit us at www.tsysprime.com.

